

ORIGINS OF PVG

The heart of PVG lies in climate solutions in and around the house. PVG started in 1983 with entrepreneurs sourcing comfort products. Since then, we gained over 35 years of broad experience in complex heating methodology and acclimatization. PVG also has its own filling plant for liquids in the harbor of Ghent, Belgium. This combination of producing Premium Quality Fuels and offering high quality paraffin heaters is unique in the market. We want to make the life of our customers more comfortable and enjoyable by providing high quality, reliable products.

The heart of PVG lies in climate solutions in and around the house. PVG started in 1983 with entrepreneurs sourcing comfort products. Since then, we gained over 35 years of broad experience in complex heating methodology and acclimatization. PVG also has its own filling plant for liquids in the harbor of Ghent, Belgium. This combination of producing Premium Quality Fuels and offering high quality paraffin heaters is unique in the market. We want to make the life of our customers more comfortable and enjoyable by providing high quality, reliable products.



BROAD ASSORTMENT

Because of our broad product range, we have a suitable solution for every situation. We offer products in the DIY category as well as electronics and garden segment. With our flexibility in logistics, we make sure that your needs are fulfilled at any time. So far, we sold over 20 million products, all up to standard with GSI, ICECAT. PVG takes full ownership of all mandatory legal and environmental regulations so you can be assured that all PVG products

are always technically approved products. Being a house of brands, our international consumer brand Qlima is used only for products that are best-in-class in the market. A variety of additional brands – such as Tectro, Stover and Heator – are used to support products in the mid and low end of the market without any compromise on safety and quality.

PARTNERING UP

PVG strives for improvement every day. To accomplish this we combine forces with other ambitious entrepreneurs. To partner up with us means that we can develop products together from low, medium to high end. You will easily get safe access to mainstream, plug & play and light installation products.

These will attract and satisfy your client base in search of climate care solutions in the right price quality ratio. Furthermore, PVG focusses on making sure your company stays futureproof. This means that we offer all necessary product data information in a format that suits your (e)business.



IMRPOVE YOUR SALES SKILLS

Apart from products, we also offer sales services. We can collaborate to invest in the sales skills of your shop floor personnel. PVG has an extensive team of sales representatives that will be at your retail shop on a regular basis.

That way, we can provide guidelines and trainings, and answer sales-oriented questions right away. PVG also provides you with extensive catalogues and video instructions to increase your knowledge.

EXPERIENCED CUSTOMER DESIGN

At last, partnering up with PVG means that you have access to an all-including customer service. Our installation team offers a unique service including installation and repair of high quality. We can provide fast and accurate service throughout Europe. Our online team answers your questions

and offers pre- and after sales support. Our website is also filled with useful information such as manuals, FAQ, videos, and an after-sales platform for purchasing accessories, spare parts and consumables. With this all-including service, we will improve your service to your clients.



START THE COLLABORATION!

In conclusion, PVG offers a complete and successful range of quality products. All this at a good price. We distinguish ourselves from our competitors with our special “Qlima home-made climates” concept with Premium Quality Fuel from our own

factory. At last, we provide partners with the best sales support and customer service. Are you interested or do you have any questions concerning our service? Don't hesitate to contact us!